



# ALLEGRO SaaS

Container Carrier Operations Solution

## Powerful Functionality for Greater Efficiency and Profitability

Flexible, cost responsive solution to capture full benefits of digitalization



### At a Glance

ALLEGRO SaaS is an integrated container carrier operations solution designed to optimize resource utilization and cargo yields of regional carriers. By providing a robust, web-compliant operating environment and user-friendly interface, you can readily decentralize processes across your shipping network while integrating them into a single system for better control and improved operational efficiency.

It is flexible in its deployment to meet your unique needs without sacrificing functionality, offering a cost-sensible way to reap the benefits of digitalization. An operating system with modular functions, you choose and pay only for features you subscribe, raising it above the traditional out-of-the-box system that used to be the only option.

### Key Benefits:

- ✓ Standardized best-practice processes coupled with decentralized accessibility design (Application and Data) built on a single database provides an optimum technology solution
- ✓ Real-time interface with internal and external systems through EDI and web
- ✓ Streamlines work processes to enhance revenue controls and provides cost visibility and transparency via pricing/booking/capacity management for improved cost control
- ✓ Yield management visibility boosted by contribution margin and profitability estimates at time of booking and multi-dimensional simulation of cargo profitability
- ✓ End-to-end supply chain visibility as entire range of activities from Place of Receipt to Place of Delivery is simultaneously generated and updated in real time

### Who We Are

CyberLogitec empowers the world's supply chain with advanced technologies that solve operational challenges and meet the exacting demands of our industry.

From maritime shipping operations, port and terminal operating systems to logistics forwarding and warehouse management, our integrated solutions help your business respond swiftly to changing operational needs. Our technology's advanced algorithms digitize and automate data exchanges to improve efficiency, competitiveness, productivity, and service, no matter which part of the global supply chain you operate within.

We provide a global service desk, so you are assured of 24X7 customer support throughout the year. Headquartered in Seoul, with subsidiaries in the US, Europe, and China and a global sales and marketing team in Singapore, you can reach us easily no matter your geographic base.

Our mission is to provide our customers a digital foundation to achieve new levels of operational efficiency, offer exceptional customer support, and gain competitive advantage for a positive impact on profitability.

Contact a sales team member at e-mail: [sales@cyberlogitec.com](mailto:sales@cyberlogitec.com) or visit [www.cyberlogitec.com](http://www.cyberlogitec.com) for country office details.

## CyberLogitec

Shipping liners have long accepted uncertainties in global trade conditions, structural imbalances in capacity, and exacting demands of customers as typical of the industry they operate within. Container carriers have learned to respond, and even prevail, in this demanding operational environment.

However, a pressing, yet largely unaddressed, challenge is digitalization. The digital revolution can deliver significant commercial opportunities and advantages to shipping liners, even as it dramatically alters the industry. Successful carriers are efficient, flexible and responsive to their customers, and digitalization is the cornerstone of these attributes.

The above challenges are even more concentrated for regional carriers. Many have not embraced the digital transformation wave due to budget constraints or the misconception that such initiatives will be costly. Therefore, digitalization may well be a necessary enabler for carriers to optimize their operational efficiency and boost productivity and profits.

## Delivering What You Need:

- ✓ A cloud-based solution with fully-accessible functionality, requiring minimal IT infrastructure investment
- ✓ Anytime, anywhere access to the system by all agents, partners and staff regardless of time zones or locality
- ✓ Highly configurable and modular design enables options to suit your business needs and budgets
- ✓ Low implementation and maintenance costs, with assurance of regular system updates
- ✓ Easy deployment and low training costs

## Find Out More

For a demonstration on how ALLEGRO SaaS can improve efficiency and profitability of your business, please contact us at: [sales@cyberlogitec.com](mailto:sales@cyberlogitec.com). For more information on CyberLogitec and the other solutions we offer, visit us at [www.cyberlogitec.com](http://www.cyberlogitec.com); or connect with us on LinkedIn to stay updated on news and articles from CyberLogitec.

## How ALLEGRO SaaS adds value to your business:



### Performance measurement and analysis to maximize profit

ALLEGRO SaaS offers robust functionality ranging from setting up space allocation of all operating vessels including partner agreements to setting sales targets and allocating space to each office. Maximize your operating profit with real-time cost estimates for pricing, space utilization and booking acceptance. Agency agreements can be calculated in real time for easy and transparent settlement with agents.



### Faster and more accurate sales and customer service

From basic booking and documentation to advanced requirements for special cargo and complicated B/L, daily booking and documentation operations associated with each step of the shipping flow from outbound booking at origin to inbound release of cargo at destination can be efficiently completed. ALLEGRO SaaS' dedicated commercial modules also support the easy management of various types of rates and application of terms and conditions – whether tariff, agreement or individual contract – as necessary. Contractual conditions are perfectly aligned with booking level.



### Integrated business processes with real-time data visibility

ALLEGRO SaaS flawlessly integrates business processes within the logistics, equipment and finance domain, promoting more efficient operations and more profitable commercial activities.

A comprehensive Container Activity Plan provides the mainstay functionality for shipment visibility, cost verification and revenue recoveries. Equipment management solutions administer the container life cycle. Real-time inventory management by sea and land generates various inventory performance indices while supporting empty reposition planning based on sales forecasts, optimizing container management and asset utilization.

Revenue and costs from the operations modules transfer automatically to the AR/AP finance modules to enable centralised receipts and payments monitoring and provide the crucial interface to your back office financial ERP.



### Embedded simulation capabilities for proactive recalibration of business operations

ALLEGRO SaaS offers various modules with simulation features that apply multi-dimensional data structures to support marketing and business analysis. Modules cover a range of commercial and operational areas, ranging from vessel scheduling, container business performance and empty container repositioning, port tariffs, freight rates to agent commission.