OPUS TERMINAL

Q&A

INTRODUCTION TO OPUS TERMINAL M

CyberLogitec's latest offering, OPUS Terminal M, is a multi-purpose terminal operating solution that broadens our extensive range of advanced technologies serving every part of the global solution chain.

Whether you are new to CyberLogitec or considering if our latest solution is right for your terminal's business and operational needs, this introduction to OPUS Terminal M offers information for you to get started.

Q | How is OPUS Terminal M different from OPUS Terminal?

OPUS Terminal is used solely by medium to large container terminals, including some mega terminals, to support their multi-million container handling volume. This solution is purpose-built to manage container handling only.

From our interactions with our customers, we identified a gap in the TOS market and created OPUS Terminal M specifically for smaller to medium-sized operators. It is entirely browser-based and accommodates multiple terminal facilities in one license. It can be deployed on-premise or as a cloud solution which presents a lower deployment cost. Yet, it still offers much needed flexibility and without compromising on advanced functionality.

Q | Who is OPUS Terminal M most suitable for?

OPUS Terminal M was designed specifically for terminals handling multi-purpose cargo – containers and cargo ranging from vehicles to breakbulk, project and bulk cargo, and operators that run more than one facility – including container ports, inland container depots, bulk cargo ports and empty depots.

Its low total cost of ownership also makes it ideal for operators who need to maximise the returns on their IT budgets.

While it is ideally suited for small to mid-sized terminals, it can be optimized to meet the needs of a range of differently sized terminals seeking to maximize efficiency and enhance the safety of operations.

Q | What does OPUS Terminal M offer?

OPUS Terminal M's features are designed with accessibility, flexibility and advanced capability in mind. This powerful combination allows the solution to cater to an extensive range of terminals, addressing their varied needs of today and adaptable for their future growth.

A true multi-purpose solution, OPUS Terminal M can simultaneously process information on containers, breakbulk, and bulk, RORO and project cargo. The system supports multi-terminal and multi-modal operations seamlessly and efficiently, centralized and always under control.

Built into the system are advanced features, many based on smart algorithms, such as: a 2D and 3D viewer offering high quality visualization of entire terminal areas in real-time; a vehicle booking and gate appointment system for superior management and utilization of assets; and flexible dashboards for operational overviews.

OPUS Terminal M is completely web-based, easily accessible anywhere and anytime in real-time, with key features available on mobile devices like tablets and phones. Additionally, OPUS Terminal M can be deployed either on-premise, on cloud, or subscribed via SaaS model, which allows functions to be made available in modules.

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Q **How can OPUS Terminal M help my business?**

OPUS Terminal M is a single platform, single solution for all types of cargos that supports multiple terminals across cities, regions and countries.

Broadly, OPUS Terminal M can benefit your terminal in the following ways:

COST EFFICIENCIES

- A cloud-hosted model reduces the need for capital expenditure on servers and related expenses of supporting them

- Single system saves cost versus deploying and integrating multiple systems

- Smaller-sized terminal operators can access operational efficiencies of advanced TOS formerly exclusive to larger terminals

OPERATIONAL EFFICIENCIES

- Centralized monitoring of multiple and geographically dispersed terminals – accommodating local languages and time zones – under one system, with real-time reviews of operational efficiency and productivity

- Operational visibility improved with easy access of data through cloud and browser-based mobile devices

- Flexible interface capability enables high-level of interoperability

- The operational benefits of TOS designed for larger terminals is now available to smaller-sized terminal operators

VIRTUAL EFFICIENCIES

- OPUS Terminal M is always updated and operates through a safe and controlled cloud environment, ensuring better security and data protection from corruption

- Smaller-sized terminals, similar to larger terminals, can secure benefits of digitization

Q **Why should I choose OPUS Terminal M over other available products?**

While OPUS Terminal M is designed as a multi-purpose TOS, it is still full-featured and equipped to function as a container TOS.

OPUS Terminal M was developed after much time speaking to our customers and understanding their needs and goals. We've loaded OPUS Terminal M with advanced features that, until now, were available only in full-scale and higher price-point TOS. This not only saves cost but enables improved operational efficiency through a complete, integrated system.

For instance, OPUS Terminal M's built-in Vehicle Booking System or Gate Appointment System eliminates the need for third-party systems performing the same function. Yet, it has a high capability of interoperability so it can interface with external third-party systems and ERP software easily and across all platforms.

We've also considered all aspects of managing deployment costs within budget. For example, utilizing mobile devices in your yards is more cost effective, while an SaaS option means there is no need for capital expenditure on servers and related maintenance expenses.

Q **How easy is it to install and deploy OPUS Terminal M within my facility?**

A solution based on OPUS Terminal M's standard modules is easily configurable to fit a terminal's business processes. With an easily understandable and intuitive user interface, minimal training is required for the solution to be deployed quickly and effortlessly.

Q **What can I expect from CyberLogitec in terms of technical and customer support?**

One of the pillars of CyberLogitec's growth is our dedication to technical and customer support. We have a team of over 200 product experts in our development and support center, equipped with both depth and breadth of TOS knowledge, to manage customer enquiries. Twenty-four hours daily and 365 days a year, a global technical support center provides prompt helpdesk support to our customers.

Q **I'm interested in finding out more. What should I do?**

We'd appreciate the opportunity to show you the full range of OPUS Terminal M's functionality; visit our website **www.cyberlogitec.com** to request a demonstration. You may also contact us at **sales@cyberlogitec.com**.

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